

Job Title: Head of Autism Sales

Location: Remote

Reports to: Chief Executive Officer

Type: Full-Time

About Argus Cognitive

Argus Cognitive is transforming the landscape of child behavioral health through artificial intelligence. Our flagship product, Neurora, is a multimodal, non-invasive Software as a Medical Device (SaMD) that streamlines autism diagnostics and therapy monitoring. By enabling objective, scalable, and earlier intervention, Neurora supports clinicians, families, and care systems in delivering the best possible outcomes for children with autism spectrum disorder (ASD).

Role Overview

We are seeking a mission-driven, commercially experienced Head of Autism Sales to lead our go-to-market strategy and accelerate adoption of Neurora across ABA networks, pediatric clinics, and integrated behavioral health systems. This is a remote leadership role with full responsibility for sales strategy, execution, and team building. You will engage directly with institutional partners, drive revenue growth, and help shape Argus Cognitive's commercial trajectory.

Key Responsibilities

- Develop and execute the sales strategy for Neurora across the autism care ecosystem
- Identify and cultivate high-value opportunities within ABA providers, pediatric clinics, and integrated health systems
- Own the sales cycle end-to-end, from prospecting through deal close, including contract negotiation
- Develop and maintain executive and clinical relationships across key accounts
- Align closely with marketing, product, and clinical teams to refine messaging and ensure smooth deployment

- Track and report sales performance, pipeline health, and market insights to executive leadership
- Represent the company at industry events and conferences

Qualifications

- 7–10+ years of sales or business development experience, with at least 3 years in child behavioral health, autism care, pediatric healthcare, or digital health
- Demonstrated success in closing institutional partnerships with ABA groups, health systems, or specialty pediatric providers
- Experience navigating long sales cycles and multiple stakeholders (clinical, operational, administrative)
- Background in pharma or biotech is welcome, provided you’ve sold into pediatric or neurodevelopmental spaces
- Understanding of payer engagement or value-based care models is a plus
- Exceptional communication and negotiation skills
- Comfortable operating in a fast-paced startup environment and building processes from the ground up
- Bachelor’s degree required; advanced degree (MBA, MPH, etc.) is a plus

Compensation & Benefits

- Base Salary: \$120,000–\$150,000 per year
- Performance Bonus: Up to 20–30% of base salary, tied to revenue milestones, partnership growth, and team development
- Equity: Optional, based on candidate experience and strategic fit
- Comprehensive health, dental, and vision insurance
- Generous paid time off and parental leave
- Remote work flexibility

Why Join Us?

You’ll be at the forefront of redefining how autism is diagnosed and monitored — leading a team, shaping the future of pediatric behavioral health, and driving meaningful impact for children and families. Join us in building the next standard of care.